Safeco:

Trainings: https://safecotraining.skilljar.com/page/quoting-selling#

Safeco cheat seats: https://now.agent.safeco.com/support-center

Travelers:

Trainings: https://foragents.travelers.com/agencytools/agency-training/pi-agent-onboarding

Training for servicing: https://foragents.travelers.com/agencytools/agency-training/pi-training-servicing

Trainings for each type of business: https://foragents.travelers.com/agencytools/agency-training/pi-training

Progressive/ASI:

Scroll down to Product Training Modules for each line of biz and you can watch how to quote, issue, and finding documents: https://www.foragentsonly.com/Support/KnowledgeOnDemandPage/

Encompass: https://dashboard.encompassinsurance.com/foragents/content/education/education.jsp

Scroll down to On-Demand to watch the trainings of how to go through Encompass. You can also go to Resources to get documents for training/help.

<u>Stillwater:</u> https://stillwaterinsurance.com/SalesPortal/docsandguides (for sure look at auto, home, umbrella and dwelling fire)

The Product guides help you navigate through a quote or learn about discounts and more.

MetLife: https://producers.metlife.com/training-and-job-aids (to find different ways to train/learn)

https://producers.metlife.com/training-and-job-aids/elearnings/search (training videos)

The Hartford:

https://agency.thehartford.com/submissions/saadmin/entrypoint/entrypoint.jsp?productAndServices/pIProductsAndServices.jsp

First American: https://insagent.firstam.com/tech21/agentadmin/videoTutorials.aspx

Watch: Agent Portal & Quote Demo and AZ Product & UW Overview

Homeowners of America: http://ptshelp.hoaic.com/index.cfm/

If you are quoting a rental, renters or homeowners this is the Underwriting guidelines. You can also check out the Products and Procedures tab at the top right for more info.

National General:

https://attendee.gototraining.com/1l866/catalog/9072154349674801664?tz=America/Phoenix

You'll have to register and then it'll be ready to view/watch right away. Make sure to do:

On-demand quote and bind Personal Auto, Commercial Auto, Motorcycle and RV

- On-demand: Using E-signature makes money for the agency?
- On-demand e-signature from the customer's perspective
- On-demand Servicing existing accounts
- NatGen in 10: New Business quote overview